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Word from the President



A brief word from the president

When I was a student, up until college, I played AAA basketball. We always had a less athletic and less talented team from an individual standpoint. But we found a way to win! We were the division champions almost every year. And, when we went out on the road to New York, we always came back with a winning record. What was our secret? Our team worked hard, worked together and was extremely disciplined. We also had a coach who imposed his style of play on his opponents: he played a very slow and technical game against the stronger teams and a quick and devastating game against the weaker ones. From school to innovation ...

Today, GEM-CAR is the result of the daily combined efforts of a motivated team of specialized repair shop management software developers inspired by the best coaches in the country. And GEM-FLEET is the version for fleet management.

According to Darwin "It is not the strongest of the species that survives, nor the most intelligent that survives. It is the one that is most adaptable to change." Globalization and new technologies are radically transforming companies faster than ever. Is your shop equipped to deal with these rapid changes?

GEM-CAR GEM-CAR GEM-CA

Get the tools you need to adapt to your new reality and test drive GEM-CAR.

Mathien Dunel

Mathieu Brunel

GEM-CAR

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ACOMBA



Training



Training is a path to success.

"In addition to pioneering an annual conference to update our users on GEM-FLEET's many technological advances, we are introducing the first training centre in Canada. Ensuring employees professional development is the best way to motivate the troops and best serve our customers in the long term." Mathieu Brunel, President of V2V Technologies.

The aim of the project is to help repair shops implement the software and ensure that it continues to serve new employees and inspire existing teams to exceed expectations.

With several thousand users in Canada and the U.S., the need to create a training centre to augment our existing modes of instruction including online FAQ's, detailed training guide, instructional videos, online technical assistance and personalized in-shop training has been realized.

"As GEM-FLEET designers, we want you to use our software to full advantage. Your success will be reflected throughout your community and will help make your dreams come true. I want to help make it happen." Mathieu Brunel, President of V2V Technologies.







GEM-UNIVERSITY: Users register for courses on an E-Learning platform with instructional videos and practical exercises





Point of Sale

Features of POS:

Rapid customer identification with integration of 411 to download information; rapid vehicle identification with integration of VIN decoder; estimate with color code and visual reference to avoid pricing errors and verify inventory availability; printing of oil change decals; tool for calculating and quickly adjusting profit margin applied to the estimate; integration of ALLDATA/Mitchell/Tractor-trailer; integration of over one hundred online parts and tire distributors; emailing of estimates; verbal authorization in accordance with Consumer Protection Act; management of receivables; text messaging and more.

Advantages:

99% of functions are accessible in just one click with the point of sale interface; generates quick estimates and all transactions are instantly displayed at all workstations; improves overall efficiency at the counter in order to build good customer relations and targets individual needs in order to offer superlative customer service.

Assets:

Saves management time; eliminates errors; improves customer retention; improves the profitability of each estimate; increases sales per customer.

Mehal

DEMAND





Punch Clock



Features of the Punch Clock:

Electronic time sheet with punch (performance measurement and pay); communication system with technical advisors via internal memos; access to history without prices; management of accessories/car options (reinitialization procedure, wheel locks); access to different repair guides; addition of shop parts/materials by technicians using a bar code reader directly integrated in the punch clock.

Advantages:

Simplifies management of parts: technicians scan the parts to be added to the work order; eliminates comings and goings between advisors and technicians through the use of internal memos; transforms the management philosophy: technicians are encouraged to help find ways of filling the bays by checking their agenda (empty or full), having access to their customer's history and preventive maintenance record; facilitates the compilation of performance statistics; promotes technicians' autonomy.

Assets:

Increases sales of shop material from 30% to 70%; increases average billable time from 10 to 15 minutes per work order, which generally represents \$3000 to \$5000 in labor sales per technician per year.



Selected for an award as one of Canada's top 100 fastest growing companies in 2008



GEM FLEET



Management features of the agenda:

Color-coded appointment status (indicates if customer is waiting, leaving their car, need courtesy car, etc.); work progress status with visual reference; management of bays/technicians; appointment confirmation by SMS or e-mail; time block for meals; additional blocks for holiday planning; appointment search and rescheduling; follow-up with customers whose appointments have not been confirmed.

Advantages:

Provides real-time scheduling adjustments for advisors and technicians; minimizes missed appointments; allows suitable schedule planning for technicians; ensures timely vehicle delivery.

Assets:

Maximizes planned work time to increase time charged; improves customer retention as a result of timely delivery; minimizes internal stress related to poor planning.



Repair History



Repair History Features:

Search based on multiple criteria and posting of purchase order; cost per mile report for all vehicles; reprinting of invoice; management of warranties; detailed investment report on the vehicle with each work order; use of previous invoice when drawing up a new estimate for a new customer.

Advantages:

Prints fleet management reports in just one click. Retaining your customer offering them precise vehicle cost reports.

Assets:

Increases sales by using cost per mile reports to justify costly work to a customer; fills the shop during slowdowns by bringing in commercial fleets.



element «FINALLY, There is a simple, turn key solution for garages »



GEM-CLOUD

GEM-CLOUD Features:

Data based on two remote systems, located in two different places, which are linked by fibre optic and cellular technology. Each server has two power supply sources, electrical grid and back up generators. These backup generators have dual fuel sources, propane and/or diesel. A technology that provides real-time monitoring service and is capable of blocking up to 98% of unwanted traffic and threats with 99.9% accuracy.

Advantages:

No infrastructure investment, facilitate interconnectivity in multi-location and multi-branch companies, eliminates the installation time, allows access to your software on any device with Internet connection (e.g. iPad) Automatic backup and software updates. Offers advanced security to protect your data.

Benefits:

Portability and standardization of the solution on a network, reducing operating costs of IT infrastructure as a whole.



GPS Integration



GPS integration Features:

Integration with software / hardware / GPS for tracking equipment. Keeps: routes traveled, travel time, working hours performed, or to monitor the driving speed during the trip. The new generations of GPS will be integrated into the OBD2 circuit and transmit vehicle computer data.

Advantages:

Reduce fuel costs of your fleet, see in real-time the exact position of each vehicle to control and coordinate your fleet, cars or trucks. Automatic update of the mileage of each unit in your GEM-FLEET.

Benefits:

Lower operating costs, better management of the preventive maintenance.



Every month, one of our customers is honored in one of the industry magazines.



Inventory Management Features:

Multiple sites; minimums and maximums; alternate parts; parts codes from various suppliers; management of codes for product lines and categories; management of nine selling price levels; inventory value report with transactions; bundle of discounts per customer; price matrix based on cost range per category or line codes; inventory value report at a given date; kit management, etc.

Advantages:

Eliminates inventory losses: lost or unbilled items; reduces inventory by using replacement parts or parts under different distributors.

Assets:

Ensures inventory turnover three to seven times a year and reduces the financial resources needed to cover inventory.



Retreading and Tire Storage



Retreading and tire storage characteristics:

Tire identification with unique serial number, storage labels, storage value report, returns storage management, progression status of retreading, number of times retreading performed.

Advantage:

Analysis of retreading cost statistics. Follow-up of tire cores. Storage increases customer loyalty.

Benefits:

Reduce the overall tire cost per mile. Generate tire storage revenue and double the number of visits per vehicle.

GEM-FLEET offers easy management of national accounts. Did you know that poor management could lead you to pay taxes twice?



Purchases and supplier characteristics:

Management of automated purchase orders for suggested purchases; printing of cheques with payment by various banks; list of unused products; report of visits according to type of vehicle; integration of over 100 distributors of parts and tires; management of returns and cores; new parts and warranties; selling price adjustment option based on change in cost price; management of payables.

Advantages:

Decreases inventory by establishing minimums and maximums based on reports of visits according to make and model; eliminates inventory shortages and poor inventory turnover; allows for management of returns and their credit; reduces order errors by using the VIN recorded on the vehicle data sheet.

Assets:

Lowers inventory costs; minimizes non-billable production stoppages due to inventory shortages and increases the company's liquidity: credit management and decrease in inventory.



Reporting and Statistics

Features of Reports and Statistics:

Over 100 reports by criteria, presented with summary and color graphics: technicians' performance, detailed reports on sales, purchases, inventory, tire storage, reminders, statements of accounts, statements of earnings.

Advantages:

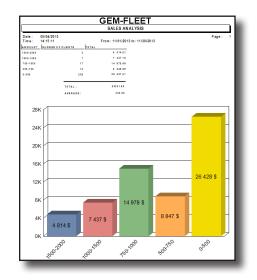
Provides an analysis of all facets of the company in just one click.

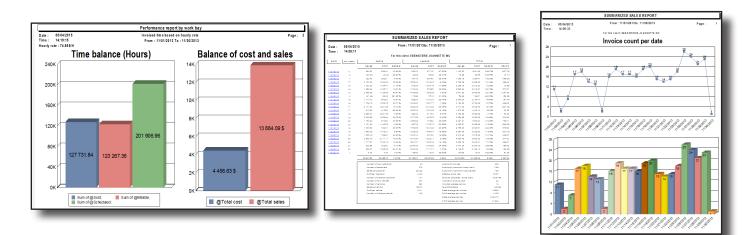
Assets:

Ensures that the right decisions are made at the right time based on facts.

| | GEM-FLEET Cost per Mileage Report | | | | | | | | | | |
|---------|--------------------------------------|-----------------|------|-----------|---------------|---------|-------|-------------|---------|--------|---------|
| | | | | Cost pe | r willeage Re | epon | | | | | |
| Time : | 13:53:19 | | | | | | | | | Page : | 1 |
| Date : | 05/04/2015 | | | | | | | | | | |
| License | Make | Model | Year | Vehicle # | Stock # | Mileage | Cost* | | Mileage | 1 | \$/Km |
| FGI | FORD | E-250 ECONOLINE | 1995 | | | 2 | 76077 | 4 902.51 \$ | | 35004 | \$0.140 |
| | | | | | | Tot | | 4 902.51\$ | | 35004 | \$0,140 |

| GEM-FLEET | | | | | | | | | | | | | | | |
|--|--------|--------|----------|--------------|--------|-------------|--------------------|-------------------|-------------------|---------------|--------|----------------|---------------------|------------------|-----------------------|
| | | | | | Per | formance | report by | work ba | ıy | | | | | | |
| Date: 05/04/2015 Invoiced time based on hourly rate Time: 1 4/1722 From : 11/01/2013 To : 11/30/2013 Ourly rate: 74958/H From : 11/01/2013 To : 11/30/2013 | | | | | | | | Pa | Page: 1 | | | | | | |
| Technician in charge | ≢ days | 1 | Tir | ne (in hours | s) | 1 | Sched/ Billable | Sold/ Billable | Billable/ Paid | Sold/ Paid | # Inv. | Aver./ Inv. | Cost of the jobs | Selling price | % Margin |
| | | Sold | Billable | Scheduled | Paid | Period wage | | | | | | | | | |
| 01.000000000000000000000000000000000000 | 15 | 141.15 | 92.11 | 198.88 | 118.45 | 3 340.29 \$ | 215.92% | 153.24% | 77.76% | 119.16% | 114 | 2.31 | 2 281.02 \$ | 8 994.80 \$ | 74.64% |
| 02 | 20 | 83.73 | 124.91 | 156.59 | 180.56 | 3 123.69 \$ | 125.36% | 67.04% | 69.18% | 46.37% | 89 | 2.17 | 2 175.61 \$ | 4 889.28 \$ | 55.50% |
| Summary | 35 | 224.88 | 217.02 | 355.47 | 299.01 | 6 827.14\$ | 163.80% | 103.62% | 72.58% | 75.21% | 200 | 2.28 | 4 456.63 \$ | 13 884.09 \$ | 58.89% |
| | | | | | | | | | | | | | | | CALIFORNIA PROVIDENCE |





ACDelco: "The best shop management tool you'll ever buy!"





Glass Repair Management

Features of management of Glass Repair:

Management of claims with billing to the insurer; management of deductibles; insurance claims form; printing of bills in accordance with insurers specifications along with drawings of broken glass on bill; integration of online glass distributor sites.

Advantages:

Printing of bills in accordance with insurers requirements for rapid payment; search of repair history with note specifying the location of the break.

Assets:

Provides the shop with an additional source of revenue without adding to fixed infrastructure.





Electronic Signature Pad



Characteristics of the electronic signature block:

Implementation of an electronic pad for signing legal documents: estimated work order, goods receipt, verbal approval, lease and invoice. the signature is saved in GEM-CAR for a single use which is approved by the client or, the advisor.

Advantages:

Eliminates paper copies and reduces archive access time. To keep within the legal aspect in a prosecution. Allows you to reprint a document with the signature. Gives an impression of a well organized and innovative business in the eyes of the customer. Ideal for shops that want to promote the environment.

Assets:

Maximize the chances of winning in a prosecution. Reduce paper costs annually by \$ 300 to \$ 800



GEM-FLEET allows you to attach documents to your repair orders, whether it is a photo, inspection sheet or text document. The documents will be available in the history consultation.



Provisional Vehicles and Rental

Vehicles Rental Management Characteristics :

Vehicles and equipment leasing by : time and/or distance and/or packages; legal contract with the different views of the vehicles to identify breakage/scratches; rental calendar; customer's rental history. Provisional vehicles management, allows you to see the inventory of available vehicles by application. Option to add maintenance and repair costs to the vehicle.

Advantages :

Gives a professional image and organizes the rental while ensuring the possibility to change the rental options in the contract. History rentals to validate that a customer had a vehicle at the time of an offense. Quick Find provisional or replacement vehicles by make and model and /or application, and where it is located.

Benefits :

Reduces productivity loss by providing a replacement vehicle faster, and offers legal protection in case of an incident.





Full affiliate member of NAFA, Fleet Management Association

Production Management



Production management module characteristics :

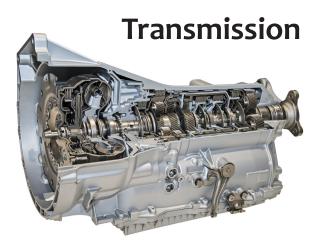
Creation of a production order for an assembled product with a unique serial number (e.g. transmission, pump); allows technicians to record their name on the work order and to add items by scanning; creation of subsets; reservation of material and financial analysis of ongoing work; overall management in real time using the electronic time clock.

Advantages :

Makes it possible to monitor inventories and ongoing work, and to establish the cost price.

Assets :

Controls the manufacturing process in order to ensure the profitability of assembly production.



Hydraulic Pump





Discover a new way to do it!





Work Order

Features of the work order :

Work order with legal disclaimer, VIN, vehicle accessories: wheel locks and note; work order model adapted for each sector (automobile technicians, trucks, tires); electronic signature option; archiving of all vehicle information; reservation of parts in stock; manual punching system or with integrated electronic time clock; printing of parts with codes.

Advantages :

Optimizes time to issue work orders: one click; eliminates search time for basic information; improves communication; provides printout of inspection sheets according to type of work (GEM-WORK).

Assets :

Provides appropriate legal protection in the event of a lawsuit or government audit; allows for accurate billing for parts and labour which results in an increase in sales from \$2000 to \$4000 per technician per year.

| GEM-FLEET 8000 HENRI-BOURASBA QUEBEC, QC 01P 884 (868) 545-5252 Work (868) 548-5252 TECHNICAL INFORMATION Venick : Venick : FERIONTLL CASCADIA SLUE 2012 | # Veh.: 366 Vin #: <u>10 HU76ER093K0988</u> | 05052015 11:37:37 PAUL 05/05/2015 Clerk ADV180R 1 Purchase # : 2 20 | |
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| | | Start End Start End Start | |
| Authorization I hereby subtrize he executor of he sforementioned repairs including he use responsibilize initiatio any joss or damages to the vehicle or bi any objects left | in the vehicle in the event of fire, the ftor any other cause out | tside the control of the repair shop, including any loss | |
| | | | fleetdigest |

GEM-WORK



System Features of GEM-WORK:

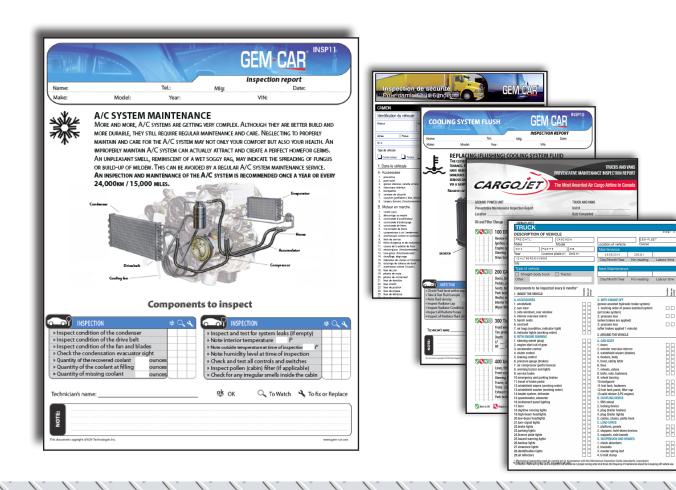
Work system based on inspection sheets developed by the top automotive specialists, and illustrated in color.

Advantages:

Makes it possible to identify items requiring follow-up or repair; ensures consistency in terms of verifications and repairs and provides customers with a better understanding of the work, while allowing them to budget for upcoming expenses.

Assets:

Provides a sales/marketing support tool that complements the reminder system, ensuring that the shop is never short of work.



CARCARE magazine : « Making it easy »





GEM-COM: Text Messages (SMS)

Text messages (SMS) Characteristics :

Communication module with customers via reminder letters; communication via e-mail and SMS text messaging; announcement of promotions based on e-mail search criteria with enclosed documents; management of ad campaigns with sales statistics; printing of labels (\$10/month for 200 SMS messages). SMS is useful for confirming appointments, notifying customers that their vehicle is ready or requesting a call back to verify information.

Advantages :

Provides a communication tool for targeting specific needs based on specific search criteria to maximize ad campaign returns; makes it possible to send personalized SMS messages; 99% of SMS messages are read, while the conversion rate for e-mail is below 10%.

Assets :

Provides a quick means of communication with customers and other parties involved.



Download the «GEM-MOBILE» app to your smart phone





Preventive maintenance management caracteristics :

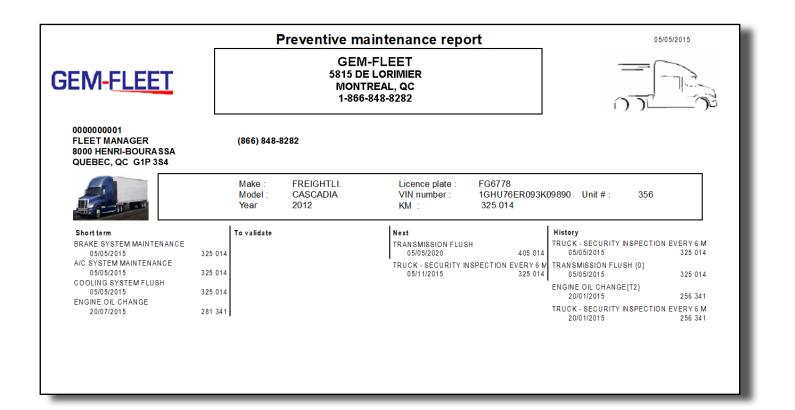
Personalized maintenance management of equipment/vehicles; printing of the photo on the detailed maintenance planning report; ideal for companies that are subject to ISO standards.

Advantages:

The preventive maintenance report issued with the bill helps generate business and provides customer reassurance; simplifies the preventive maintenance process.

Assets:

Ensures worry-free manufacturers' warranty management and makes it possible to sell appointments during slowdowns.





60 years experience, 20 service bays Open from 7 am to midnight. Maintenance, Repair, Management SAAQ Light and Heavy Vehicle Inspection Agents. www.cgagnon.ca



Survey Component list

Survey (component list) characteristic :

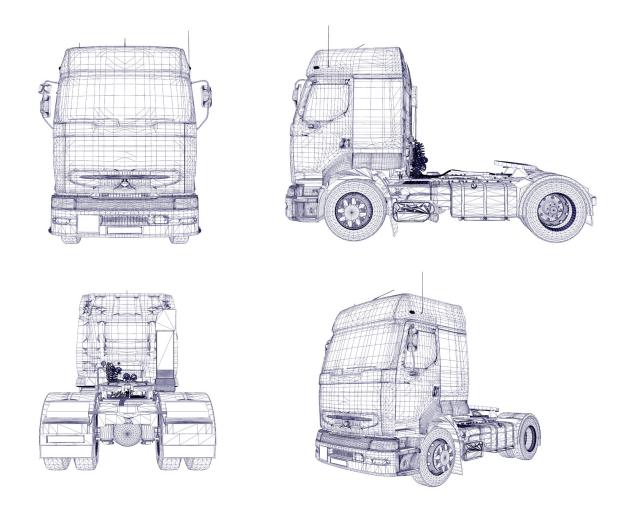
Allows you to build a replacement parts catalog customized per vehicle, distinct for the trailer and the truck. Enter the parts and equipment added to the vehicle, or the parts used for a major change (such as converting a vehicle with manual transmission to automatic).

Advantages :

To send a mobile unit making sure to have the right spare parts, reduce calls to the dealer to confirm which parts to use, easier to find parts for modified vehicles.

Benefits :

Reduced storage costs, reduce vehicle down time.







Available Products



| V2V Technologies Products | GEM-FLEET Truck centers and fleet management | GEM-CAR Cars and tire centers | GEM-BIKE Motorcycles | GEM-EQUIP industrial equipment, preventive maintenance, ISO Standards | GEM- PRODUCTION Trailers, transmissions |
|---------------------------------------|--|--|--------------------------------|---|--|
| Point of sale : quotation and invoice | Х | Х | Х | Х | Х |
| Electronic scheduler | Х | Х | Х | Х | Х |
| Punch clock | Х | Х | Х | Х | Х |
| Work order | Х | Х | Х | Х | Х |
| GEM-WORK : inspection sheets | Х | Х | | | |
| Inventory and purchases management | Х | Х | Х | Х | Х |
| Accounting : payables and receivables | Х | Х | Х | Х | Х |
| Vehicles and equipment rentals | Х | Х | Х | Х | Х |
| Vehicle sales | Х | Х | Х | | |
| Truck and trailer management | Х | | | | |
| Production : assembly management | | | | Х | Х |
| Electronic signature pad | 0 | 0 | 0 | 0 | 0 |
| Accounting software bridge | 0 | 0 | 0 | 0 | 0 |
| GEM-CLOUD | 0 | 0 | 0 | 0 | 0 |
| GEM-GLASS | 0 | 0 | 0 | | |
| GEM-COM : text messages | 0 | 0 | 0 | 0 | 0 |
| GEM-CALENDAR | 0 | 0 | 0 | 0 | 0 |

X : included O : add-on module with additional monthly fees

We transfer the history of more than 20 software providers to Gem-Car; Inquire about what we can do with yours.





30 days to cancel!

Call us now to schedule a demo!

1,866.848.8282



GEM-FLEET®

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